

Northeast Ohio Start-Up Resources

General Resources

Bounce Innovation Hub <https://bouncehub.org/>

Christopher J. Mazziotto

Director of Entrepreneurial Services

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Resource description – An open innovation hub serving northeast Ohio’s entrepreneurial and innovation community

Cleveland Clinic Innovations <https://innovations.clevelandclinic.org/Innovations>

Charles “Chip” Steiner

Manager, Innovations Operations

T +1 216 444 9298

E steinec@ccf.org

Resource description – Facilitate roadmap to advance product concept to clinical stage of development.

Cleveland Health-Tech Corridor www.healthtechcorridor.com

Max Upton

Project Manager

T 216-391-5080

E mupton@healthtechcorridor.com

Resource description – A prime location for biomedical, healthcare and technology companies looking to take advantage of close proximity to world-class healthcare institutions, business incubators, academic centers, and health-tech companies engaged in the business of innovation.

CWRU LaunchNET <https://case.edu/launchnet/>

Victoria Avi, MA

Program Manager

T 216-368-6966

E victoria.avi@case.edu

Resource description – CWRU LaunchNet was established in 2012 with a mission to train the next generation of entrepreneurs on the CWRU campus.

Flashstarts

Alayna Klco

Director of Business Development & Marketing

T 216-220-0200

E alayna.klco@flashstarts.com

Resource description – An accelerator and micro-venture capital firm devoted to building the next generation of Cleveland companies

Greater Cleveland Chinese Chamber of Commerce <http://www.clechinesechamber.com>

Su He

Executive Director

T 216-854-4667

E suhe@clechinesechamber.com

Resource description – The Greater Cleveland Chinese Chamber of Commerce is a 501(c)(6) non-profit organization serving Chinese/American business communities in Northeast Ohio. Cleveland Chinese Chamber strives to provide support and create opportunities for our constituency.

JumpStart, Inc. <https://www.jumpstartinc.org/>

Haley Burk

Advancement Manager

T +1 216 363 3431

E Haley.Burk@jumpstartinc.org

Resource description – An organization made up of diverse entrepreneurs, investors and business experts who believe entrepreneurs—and innovation clustered in thriving ecosystems—can transform lives and communities.

John Dearborn

Start-up Advisor and Fractional COO

T +1 216 288 0006

E JDearborn@adviseandconnect.com

Magnet Incubation Center <https://www.magnetincubation.org/>

Brandon Cornuke

Vice President, Start Up Services

E bcornuke@manufacturingsuccess.org

Resource description – For over 30 years, MAGNET has been helping manufacturers grow and compete in Northeast Ohio by providing assistance with operations, product development, employee engagement, and more.

Plug and Play Cleveland <https://www.pluginandplaytechcenter.com/cleveland/>

Kelly Samardak

Marketing Manager

T 914-522-7520

E ksamardak@pnptc.com

Resource description – A startup accelerator focused on biotech and digital health innovation in downtown Cleveland's Global Center for Health Innovation.

StartInCLE <https://startinCLE.com>

Ed Buchholz

Founder

T +1 330 234 2065

E ed@startinCLE.com

Resource description – Building awareness, network and knowledge in the Northeast Ohio startup ecosystem.

Financial & Valuation

Skoda Minotti <https://www.skodaminotti.com/>

Marilea W. Campomizzi, CPA

Principal

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Rich Mazzola, CPA

Manager

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Sean R. Saari, CPA / ABV / CVA / MBA

Partner

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E ssaari@skodaminotti.com

Resource description – A business advisory firm with offices in Cleveland, Westlake and Akron, Ohio and Tampa, Florida.

Health & BioTech

BioEnterprise Corporation <https://www.bioenterprise.com/>

Alison L. Lauge

Director, Community – Global Center for Health Innovation

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E alauge@bioenterprise.com

Resource description – BioEnterprise helps bioscience innovators grow companies with access to venture capital and a network of services.

BioOhio <http://www.bioohio.com/>

John Lewis

President & CEO

T 614.675.3686

E jlewis@bioohio.com

Resource description – BioOhio connects and serves Ohio's bioscience community to drive success in improving global quality of life.

Legal

Squire Patton Boggs <https://www.squirepattonboggs.com/en>

Leah Brownlee

Of Counsel, Corporate

T +1 216 479 8549

E leah.brownlee@squirepb.com

Resource description – We combine sound legal counsel with a deep knowledge of our clients' businesses to resolve their legal challenges. We care about the quality of our services, the success of our clients and the relationships that are forged through those successes.

Marketing

Via Vera <http://www.viaveragroup.com/>

Fractional CMO and Marketing Research

Nikki DiFillipo

President and CMO

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E nikki@viaveragroup.com

Resource description – Creating and implementing innovative strategies to accelerate and sustain growth: Market Opportunity Research and Validation, Market Positioning and Strategic Priorities, Marketing Plan and Measurement.

Good Marketing <https://goodmarketinginc.com/product-portfolio-consulting/>

Sid Good

President

E sid@goodmarketinginc.com

Bruce Good

Vice President

E bruce@goodmarketinginc.com

Resource description – Good Marketing brings its added value capability for generating incremental business growth to a wide variety of categories including juvenile, food & beverage, sporting goods, senior care & wellness, home & pet products, new media platforms, and innovative production processes for greater cost efficiencies and proprietary functionality.

Public Policy

G2G Consulting <http://www.g2gconsulting.com/>

Greg Kapcar, MPa, LSW

Public Affairs Director

T 614-557-3388

E gkapcar@g2gconsulting.com

Resource description – A team of bipartisan professionals who manage federal and state government affairs and effectively navigate through Government to Growth (G2G).

Squire Patton Boggs <https://www.squirepattonboggs.com/en>

Timothy J. Cosgrove (State & Local Ohio)
Partner, Public and Infrastructure Finance
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Meg K. Gilley
Public Policy Advisor (Federal)
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Resource description – Our preeminent Public Policy Practice can develop effective strategies to make sure you are heard at the right time, by the right people. We can also help you assess, in advance or in real time, what government policies could affect your business interests. We are proud to have the most experienced and well-recognized public policy practice in the US and internationally. Our presence in nearly all the major capitals spans six continents.

Product Development & Design

Balance Product Design <https://www.balanceinc.com/>

Rene Polin
President & Founder
T +1 440 247 4711 x100

Resource description –We dive deeply into understanding our client’s brand, the goals of the project, and people that will benefit from what we create. Armed with this understanding, we develop strategies to deliver on our promise of value-driven innovation.

Dave Lupyan

Product Development and Commercialization
E lupyand@gmail.com

Universities

Case Western Reserve University <https://case.edu/>

Joseph Jankowski, Ph.D.
Chief Innovation Officer
T 216-368-1542

Resource description – Our Office of Research and Technology Management provides support to seek out grant funding, to facilitate industrial sponsorship, and to transfer university technologies to the marketplace.

Cleveland State University <https://www.csuohio.edu/>

Jack N. Kraszewski

Director, Technology Transfer Office

Assistant Attorney General

T 216-687-5108

E j.kraszewski@csuohio.edu

Resource description – The Technology Transfer Office was established to facilitate the commercialization of the University's scientific and technical research findings for the benefit of the citizens of Ohio and the general public through the efficient evaluation, management, and licensing of the University's intellectual property including patents, copyrights and trademarks.

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