

## Why Do Pension Trustees Need Insurance?

Pension plan trustees face unlimited personal liability if they act in breach of trust that causes loss to the plan. The Pensions Regulator can take disciplinary action against trustees who commit breaches of trust or pensions law.

## How Can Trustees Manage the Risk Associated With This Exposure?

Generally, trustees can rely on the indemnities from the plan/ sponsoring employer and/or exoneration clauses but these types of provisions do have limitations and restrictions. In particular, trustees cannot be exonerated for breach of trust relating to investments. And an indemnity may be worthless if the employer becomes insolvent.

This is where insurance solutions can step in to protect trustees. Pension trustee liability (PTL) insurance policies have been around for over 20 years. They protect trustees and schemes against third-party claims alleging financial loss. To that extent, PTL insurance can be a highly effective method of financial risk transfer from the trustees and the plan to the insurer with the insurer standing in front of the indemnity and/or exoneration clauses (but remember to check the terms of the policy to ensure that the first port of call is the insurer rather than the pension plan or the employer).

PTL insurance can be taken out as part of a risk management tool for an ongoing plan, but it can also be used where a plan is in wind up, in order to provide run off protection for the plan trustees.

So what questions do trustees need to be asking about PTL insurance?

## Would We Be Covered by Other Insurances?

Often companies will have bought directors and officers (D&O) liability insurance policies to protect directors against the personal financial consequences of committing wrongful acts.

But many D&O insurance policies specifically exclude insurance cover liabilities for directors who are also trustees in respect of potential exposure for pensions related issues.

It is also unlikely that other insurances taken out by the company (for example, employer's liability or professional negligence policies) will cover pension related liabilities.

## What Types of PTL Policy Are Available in the Market?

There are two main types of policy.

Most usual are those that provide cover in relation to an active plan. Those policies usually run for a one-year period and are renewable on an annual basis.

Also available in the market are policies that provide cover in respect of plans that are in the process of being, or have been, wound up. These policies are available for periods of up to 15 years (being the "long stop" time period under the Limitation Act 1980 for most legal claims). They also cover the possibility of missing or overlooked beneficiaries who surface when all the assets of the plan have been distributed.

## How Much Will the Policy Cost?

The cost of the insurance – the premium – will vary from plan to plan. It will depend upon issues like the size of the plan and claims history. Plans in wind up might find that run off insurance is more expensive. Its cost will be very much dependent upon the size of the plan and the evidence that the trustees are able to provide to the insurer to demonstrate that a thorough benefit review has been carried out, meaning there are unlikely to be any hidden liabilities within the plan and that the plan has been well managed in the past. More recently, we have seen insurers imposing a self-insured excess or deductible under the policy. We have also started to see an increase in premiums in the wake of more interventions by The Pensions Regulator.

## Who Should Be Covered?

In an ongoing plan, the policyholder is generally the sponsoring employer with the trustees and the plan as the named insureds. Where a plan is in wind up it will often be the trustees that take out the insurance and they will be the policyholder as well as the named insureds.

The PTL policy should cover third-party claims against:

- The trustees, including those who retire during the policy period (trustees' potential liability doesn't end just because they retire and many problems in pensions can take many years to materialise)
- Former trustees – most policies will also cover historic trustees in respect of claims made during the policy period
- Pensions managers and administrators
- Sponsoring employer's losses or the plan's losses (to the extent that the sponsoring employer indemnifies the trustees)
- Corporate trustees and their directors

## What Type of Liabilities Should Be Covered?

The PTL policy should indemnify the trustees and the plan against any loss suffered as a result of a claim by a third party for wrongful acts.

The policy should, therefore, cover the trustees against:

- Damages that might be payable to third parties in legal proceedings
- Settlement sums
- Other forms of compensation (for example, Ombudsman awards)
- Defence costs incurred in dealing with a complaint or claim
- Costs incurred in dealing with regulatory investigations and disciplinary proceedings by the Pensions Regulator or Financial Conduct Authority and supervisor fines/penalties
- Civil fines (for breaches of pensions or data protection legislation)

## What Type of Claim Should Be Covered?

PTL insurance operates on a “claims made” basis; that is to say, the policy covers claims made against an insured during the policy period regardless of when the event giving rise to the claim occurred.

A PTL policy should cover, as a minimum, claims made against the trustees arising from:

- Alleged breach of trust
- Ombudsman complaints/awards (and consequent court appeals)
- Breaches of pensions legislation
- Claims/complaints of maladministration
- Alleged trustee negligence (for example, in relation to investment duties), mis-statement or misrepresentation (for example, as to early retirement quotations)

## Do We Have Enough Insurance Cover?

The limit of indemnity is the financial level of insurance cover available during the policy period. Specific advice as to the adequacy of the limit of indemnity must be obtained from a broker as it will vary from plan to plan.

But trustees need to bear in mind that the limit of indemnity for an ongoing plan is a yearly “pot” limit in respect of all claims in that year (including costs which can be a very significant amount) which is available to all the insured parties. So it can quickly be eaten up by a big claim in a policy year.

There is likely to be a single claim limit and an aggregate limit on a run off policy so the terms will need to be carefully considered.

A retention or deductible – an uninsured excess – may apply to any claims against the employer, corporate trustee or plan. Claims against individual trustees are not generally subject to an excess.

## What Other Covers May Be Available Under the Policy?

It is generally possible for trustees to buy extensions of the policy to cover issues such as:

- The costs of dealing with lost, damaged or destroyed plan documents
- Legal costs of bringing negligence proceedings against a present or former professional adviser
- Access to legal helplines
- Legal costs of bringing a Court application for construction of the trust’s rules (trustees and plans can incur significant cost in going to Court to ask for directions on how to administer the plan in the event of a disagreement over interpretation of governing documents)

## What Liabilities Are Typically Excluded From the Insurance Cover?

Of course, what is not covered by any policy of insurance is just as important as what is covered. Typical exclusions under a PTL policy would include claims arising out of fraudulent, dishonest or criminal conduct:

- Intentional breach of statute
- Dishonest or fraudulent conduct
- Pending or prior litigation claims already made against the trustees before the policy began
- The gaining of any profit or advantage to which the insured is not legally entitled
- Failure to fund a plan in accordance with the trust deed
- US connected issues (for example, many PTL policies exclude liability that relates to any plan subject to regulation under the Employee Retirement Income Security Act 1974)

## Making Sure the Claim Is Paid

When applying for the policy, a prospective insured owes a duty to the insurer of fair presentation of the risk to the insured. Failure to comply with the duty jeopardises the payment of any subsequent claim made under the policy.

This means that the prospective insured must disclose every material circumstance which the insured knows or ought to know to the insurer. Or failing that the prospective insured must give the insurer sufficient information in relation to those material circumstances as would put a prudent insurer on notice that it needs to make further enquiries. If an insured doesn't comply with the duty of fair presentation then full payment of a claim may be jeopardised.

Trustees must, therefore, ensure they make full disclosure of relevant facts and matters to the insurer before entering into the policy. This is particularly important with PTL insurance as claims very often relate to the issues that arose before the policy came into effect and an insurer, when faced with a claim, will look carefully at whether the insured had properly disclosed matters to it before the policy started.

Great care must also be applied to the proper notification of a claim to insurers so that it is notified to the proper person or department of the insurer within any specified time limit (and certainly as quickly as possible), providing all of the information required by the insurer. Failure to comply with the terms of notification could mean that the insurer declines to cover the claim thereby giving rise to a dispute between the insurer and the insured over the extent of coverage.

## Some Practical Points

Do...	Don't...
<b>Do</b> check the order of liability in the policy and that a claim can be made against the policy ahead of any plan indemnity or exoneration provisions	<b>Don't</b> assume that D&O insurance covers you
<b>Do</b> plan ahead. The cost of run off insurance can be reduced if the plan has been well managed over its lifetime	<b>Don't</b> assume that run off insurance will be provided on the same terms as on-going plan insurance
<b>Do</b> think carefully about who should be covered, remembering that it is possible to include former trustees on the policy	<b>Don't</b> forget to check that the policy covers legal and professional costs as well as the cost of any award/fine made against the trustees
<b>Do</b> remember to check aggregate limits as well as single claim limits	<b>Don't</b> forget that payment of a claim under a policy can be jeopardised if the risk is not fairly presented to the insurer
<b>Do</b> be familiar with the areas that are not covered by your insurance policy, such as pending litigation	<b>Don't</b> forget that it is important to follow the proper notification procedure when making a claim

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