

Accounting for CFIUS Regulatory Risk in Transactions Involving Property Rights at Airports and Maritime Ports

US - June 4, 2020

New rules went into effect on February 13, 2020, that implemented the Foreign Investment Risk Review Modernization Act of 2018 (FIRRMA), expanding the authority of the Committee on Foreign Investment in the United States (CFIUS), the US agency that reviews foreign investments in the US for potential national security concerns.

The new rules include CFIUS authority over certain transactions that involve property rights in airports or maritime ports. This publication summarizes these new authorities relating to airports and maritime ports and provides insight into how investors and operators impacted by these authorities can account for CFIUS regulatory risks going forward.

A. Rules Applying CFIUS Jurisdiction Over Transactions Involving Property Rights in Airports/Maritime Ports

FIRRMA expanded CFIUS authority over transactions that involve the "purchase or lease by, or a concession to, a foreign person" of real estate that "is located within, or will function as part of, an air or maritime port . . ." The new rules implementing this FIRRMA provision capture any transaction that results in a "foreign person" having at least three enumerated "property rights" in specific airports and maritime ports – defined as "covered ports." Unlike CFIUS authority over foreign person acquisitions of control in a US business, this new authority is triggered by transactions conferring or changing property rights regardless of whether a business is being acquired.

- 1. A **foreign person** is any non-US government, national, or legal entity organized under non-US laws if either its principal place of business is outside the US or its equity securities are primarily traded on a foreign exchange. Importantly, this criteria could be satisfied with only a minority non-US participation or a non-US business partner, provided that the foreign person could gain any three of the relevant property rights. For the purposes of this expanded CFIUS authority over real estate transactions, the CFIUS regulations "except" certain foreign persons from the United Kingdom, Australia, and Canada.
- 2. The following **property rights** are relevant to this assessment, whether or not exercised or shared with other persons, and whether or not the underlying real estate is subject to an easement or other encumbrance:
 - (1) To physically access the real estate
 - (2) To exclude others from physically accessing the real estate
 - (3) To improve or develop the real estate
 - (4) To attach fixed or immovable structures or objects to the real estate
- 3. **Covered ports** include the following airports and maritime ports. A complete list of the US airports and maritime ports that fall within the definition of covered ports, as of the time of this publication, is attached to this publication.
 - (1) Airports listed a large hub airports as determined annually by the Federal Aviation Administration (FAA)
 - (2) Airports handling greater than 1.24 billion pounds of cargo as determined annually by the FAA
 - (3) Airports designed by as joint civilian/military ("Joint-Use") airports by the FAA
 - (4) Maritime ports designated as a commercial strategic seaport within the National Port Readiness Network.
 - (5) Maritime ports rated as either a top 25 tonnage, container, or dry bulk port as determined by the Maritime Administration



B. Broad Implications for Businesses That Operate Within Ports, or Investors in Such Businesses

Businesses with operations within ports will generally have property rights that could trigger CFIUS authority. The obvious case is a company that provides port management services, however, many types of businesses acquire property rights at port facilities as part of their operations. For example, a parking operator may have sufficient property rights concerning the on-airport parking facilities that it manages, rental car agencies may have sufficient property rights relating to their on-airport office and service areas, and even hospitality establishments could fall within this jurisdiction. Given the broad implications of CFIUS jurisdiction related to covered ports, affected businesses and investors should keep in mind the following regulatory risk areas:

- **New business partners can implicate CFIUS authority.** When entering into new business partnerships that could involve foreign persons, consider whether that new relationship is subject to CFIUS authority and which party bears the risks associated with any CFIUS action.
- Changes to rights can re-implicate CFIUS authority. For businesses already having foreign ownership or control, consider that restructurings, contract renewals, lease extensions, or other types of changes could implicate or re-implicate CFIUS authority over situations that may be pre-existing or may have already received CFIUS clearance.
- Consider how to allocate the CFIUS regulatory risk. This applies to transactions whether or not they are seeking to obtain CFIUS clearance (see discussion below about obtaining a CFIUS safe harbor). If parties are not seeking CFIUS clearance, consider how the parties should allocate the risk and burdens associated with a potential CFIUS review in the future; alternatively, if parties are seeking clearance, consider how the parties can allocate the costs and risks of a potentially adverse finding by CFIUS.
- With COVID-19 impacts, defaults on loan obligations could implicate CFIUS authority. Given the economic
 impact of COVID-19, lending institutions with foreign person ownership or control should consider whether a default
 under a lending transaction could trigger CFIUS authority.

C. Assessing CFIUS Risks and Determining Whether to Seek Safe Harbor Protection

If CFIUS authority is implicated, CFIUS has the authority to investigate the relevant transaction, even after closing. This adds uncertainty to deals because of the future potential risk of CFIUS regulatory action that could impact the value of the transaction. For example, CFIUS could impose mitigation requirements or seek a divestiture. To remove this uncertainty parties have the option of submitting a voluntary notice or declaration about the transaction to CFIUS for review and, if CFIUS finds no national security concerns with the transaction following the review (*i.e.*, CFIUS clears the transaction), the transaction enters a safe harbor: CFIUS cannot re-review a transaction that is previously cleared absent some material omission or misrepresentation that led to the clearance. Of course, preparing a filing and seeking clearance from CFIUS can add time and costs to any transaction. Parties to a transaction that is subject to CFIUS authority can seek an abbreviated risk assessment from experienced CFIUS counsel to help guide the business decision of whether to proceed with seeking CFIUS clearance.

Keep in mind: investments with direct/indirect foreign state-ownership might have mandatory CFIUS filing requirements

Note, this publication focuses on the broad CFIUS authority that FIRRMA created under the real property provisions applicable to covered ports. In addition to this broad authority, however, the new CFIUS rules also created a **mandatory filing requirement** if any investor, having 49% ownership directly or indirectly by a foreign state (including as a limited partner), makes an investment of 25% or more in any business that owns or operates a covered port.

Please contact our team with any questions.

For a one-stop resource on current international trade and national security legal and policy developments, subscribe to our blog, <u>The Trade Practitioner</u>. The blog provides a wealth of public resources and proprietary information (e.g., our CFIUS filing database, <u>ITAR Practitioners Handbook</u>, thought leadership and training materials) to help you strengthen organizational trade compliance, gain regulatory understanding and heighten awareness to the impact that national security concerns have on international trade.

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Covered Ports in the US as of June 2020

Large-Hub and Large Cargo Airports				
City	ST	Airport Name		
Anchorage	AK	Ted Stevens Anchorage International		
Phoenix	AZ	Phoenix Sky Harbor International		
Los Angeles	CA	Los Angeles International		
Ontario	CA	Ontario International		
Oakland	CA	Metropolitan Oakland International		
San Diego	CA	San Diego International		
San Francisco International Airport	CA	San Francisco International		
Denver	CO	Denver International		
Fort Lauderdale	FL	Fort Lauderdale/Hollywood International		
Miami	FL	Miami International		
Orlando	FL	Orlando International		
Tampa	FL	Tampa International		
Atlanta	GA	Hartsfield- Jackson Atlanta International		
Honolulu	HI	Daniel K Inouye International		
Chicago	IL	Chicago O'Hare International		
Chicago	IL	Chicago Midway International		
Rockford	IL	Chicago/Rockford International		
Indianapolis	IN	Indianapolis International		
Louisville	KY	Louisville Muhammad Ali International		
Greater Cincinnati International Airport	KY	Cincinnati/Northern Kentucky International		
Boston	MA	General Edward Lawrence Logan International		

Large-Hub and Large Cargo Airports				
City	ST	Airport Name		
Glen Burnie	MD	Baltimore/Washington International Thurgood Marshall		
Detroit	MI	Detroit Metropolitan Wayne County		
Minneapolis	MN	Minneapolis-St Paul International/ Wold-Chamberlain		
Charlotte	NC	Charlotte/Douglas International		
Newark	NJ	Newark Liberty International		
Las Vegas	NV	McCarran International		
New York	NY	John F Kennedy International		
New York	NY	LaGuardia		
Portland	OR	Portland International		
Philadelphia	PA	Philadelphia International		
San Juan	PR	Luis Munoz Marin International		
Memphis	TN	Memphis International		
Fort Worth	TX	Dallas-Fort Worth International		
Houston	TX	George Bush Intercontinental/Houston		
Salt Lake City	UT	Salt Lake City International		
Arlington	VA	Ronald Reagan Washington National		
Dulles	VA	Washington Dulles International		
Seattle	WA	Seattle-Tacoma International		

Joint Use Airports				
City	ST	Airport Name		
Air Force				
Palmdale	CA	AF Plant 42		
Charleston	SC	Charleston AFB		
Dover	DE	Dover AFB		
Valparaiso	FL	Eglin AFB		
Peru	IN	Grissom AFB		
San Antonio	TX	Kelly/Lackland AFB		
Riverside	CA	March ARB		
Belleville	IL	Scott AFB (Mid America)		
Wichita Falls	TX	Sheppard AFB		
Chicopee	MA	Westover ARB		
Army				
Blackstone	VA	Blackstone AAF (Ft. Pickett)		
Guernsey	WY	Camp Guernsey AAF		
Waialua	НІ	Dillingham AAF		
Fort Leonard Wood	МО	Forney AAF (Fort Leonard Wood)		
Ft. Hood/Killeen	TX	Robert Gray AAF		
Camp Grayling	MI	Grayling AAF		
Sierra Vista	AZ	Libby AAF (Ft. Huachuca)		
Ft. Leavenworth	KS	Sherman AAF		
Sparta	WI	Sparta/Fort McCoy (Sparta)		
Ft Stewart/ Hinesville	GA	Wright AAF (Fort Stewart) Midcoast Rgnl		
Navy				
Yuma	AZ	MCAS Yuma		

Strategic Seaports and Top 25 Ports		
Anchorage, AK	Miami, FL	
Baltimore, MD	Mobile, AL	
Baton Rouge, LA	Morehead City, NC	
Beaumont, TX	New Orleans, LA	
Boston, MA	New York, NY and NJ	
Charleston, SC	Oakland, CA	
Chicago, IL	Pascagoula, MS	
Cincinnati-Northern KY, Ports of	Philadelphia, PA	
Cleveland, OH	Pittsburgh, PA	
Corpus Christi, TX	Plaquemines, LA, Port of	
Detroit, MI	Port Arthur, TX	
Duluth-Superior, MN and WI	Port Everglades, FL	
Guam	Portland, OR	
Gulfport, MS	San Diego, CA	
Hampton Roads, VA	San Juan, PR	
Honolulu, HI	Savannah, GA	
Houston, TX	Seattle, WA	
Huntington – Tristate	South Louisiana, LA, Port of	
Indiana Harbor, IN	St. Louis, MO and IL	
Jacksonville, FL	Tacoma, WA	
Kahului, HI	Tampa, FL	
Kalama, WA	Texas City, TX	
Ketchikan, AK	Two Harbors, MN	
Lake Charles, LA	Valdez, AK	
Long Beach, CA	Port of Virginia, VA	
Longview, WA	Wilmington, DE	
Los Angeles, CA	Wilmington, NC	