

Midlands Corporate Practice

2023 Transaction Highlights



Knighthead Capital Management, LLC

Advised the New York based global asset manager on its investment in Birmingham City Football Club. This deal, which involved high-profile sporting figures and celebrities, was heavily reported on in the global press.



CIA Insurance Limited

Advised the shareholders of this independent national insurance intermediary on its sale to AssuredPartners. AssuredPartners are one of the largest insurance brokers in the US, backed by Chicago-based private equity investor, GTCR.



NorthEdge Capital LLP

Advised this private equity investor on its acquisition of Torbay Pharmaceuticals Limited. Torbay is a global exporter and manufacturer of specialised sterile injectables, which was founded and operated by Torbay and South Devon NHS Foundation Trust.



Ekco UK Holdings Limited

Advised Europe's fastest-growing, security-first managed cloud provider on its acquisition of Bluecube Holdings. Bluecube is an international IT and cybersecurity specialist, with the acquisition being Ekco's largest ever and effectively doubling its UK operations.



Holidaysplease Group Ltd

Advised the shareholders of this luxury holiday company (which was awarded Online Travel Agency of the Year for 2023-2024) on its sale to Travel Counsellors Limited, a Manchester-based travel company backed by private equity investor Vitruvian Partners.



Freshcut Foods Limited

Advised the management team of Freshcut Foods Limited, a global supplier of plant-based ingredients for use in food preparation, during the sale of the company by Perwyn Private Equity to Flywheel Partners.



Veolia ES (UK) Limited

Advised this multinational waste management and environmental services group on its acquisition of various business and assets across the UK (including four substantial recycling depots) from DS Smith group.



Averroes Capital Limited

Advised this UK-based private equity investor on its acquisition of Glacier Energy Services. Glacier is a multi-national company which provides products and solutions for use in the renewable and conventional global energy markets.



Land Survey Solutions Limited

Advised the management team of Land Survey Solutions as part of its secondary buyout funded by independent private equity house WestBridge. LSS are a provider of surveying and monitoring services in the engineering sector.



Brush Group Limited

Advised Brush Power Distribution
Limited on its acquisition of CO.BO.T
S.r.l., an Italian manufacturer of windings
and distribution transformers. Brush
is an electrical power and switchgear
manufacturer, owned by US-based One
Equity Partners.



NFP UK Holdings Limited

Advised NFP (the UK subsidiary of New York headquartered NFP Corp, a retail insurance broker) on the acquisition of Advanced Insurance Consultants Ltd.



"An international firm with a strong presence in the regional market."

The Legal 500 2023

Our Corporate Practice

We are a leading global corporate law firm with more than 390 corporate lawyers spanning our firm, including more than 90 corporate lawyers across our four UK offices.

We are ranked among the 20 law firms that had "the largest global presence and were involved in the largest, most significant and groundbreaking international and cross-border matters" over the past year, and consistently, by Law360.

"All the people who support the client matter are both skilled, but critically open to discussion and exploration of interpretation and approaches. Equally, they are personable and pleasant to deal with, which is a great asset in high octane stressful situations. They are respectful of and responsive with their colleagues, which helps to ensure that there are no gaps in approach." – *The Legal 500 UK* 2024

"All areas that require input are fully and comprehensively covered, combined with a constructive and proactive approach" – Chambers UK 2024

Ranked Tier 1 by The Legal 500 UK for Corporate M&A Ranked 3rd in the UK by deal count, Mergermarket Global & Regional M&A League Tables Ranked 8th (by Deal Count)

– PE Advisory (Europe Exits),

Mergermarket Global

& Regional M&A

Rankings, 2023



Our Team



Geoff PerryPartner
M +44 796 601 2092
T +44 121 222 3423
E geoff.perry@squirepb.com

Geoff Perry is a highly experienced partner in our Corporate Practice. He has over 30 years of experience advising clients on a range of UK and multi-jurisdictional corporate transactions, with specialities in mid-market M&A and private equity transactions for domestic and international corporates, professional investors and significant ownermanaged business clients.

Geoff is recognised as a member of the Hall of Fame in *The Legal 500 UK* 2024, which recently testified that "Geoff Perry has a great understanding of the market and always calls out what is important from a practical and commercial perspective."

Geoff has also been recognised in *Chambers UK* 2024, which states that "Geoff focuses on the key commercial matters, providing strong advice and practical resolutions to move deals forward."



Tom Durrant
Partner
M +44 754 511 0778
T +44 121 222 3282
E tom.durrant@squirepb.com

Tom Durrant is a leading corporate lawyer focusing on UK and cross-border acquisitions and disposals, and has many years of experience advising on private equity transactions. Tom acts for UK and international corporates, private equity sponsors, management teams and entrepreneurs.

He is ranked as Band 1 in *Chambers UK* 2024, and received testimonials including the following in *The Legal 500* 2024: "Tom Durrant is extremely knowledgeable, but what makes Tom stand out particularly is his broad business knowledge and excellent experience of working in a multinational environment. This gives him an edge."

Additionally, *Chambers UK* has stated that: "He's very calm and commercial; he takes a commercial eye to decision-making rather than simply making points of law."



Andrew Glaze
Partner
M +44 773 445 9728
T +44 121 222 3032
E andrew.glaze@squirepb.com

Andrew Glaze is a highly experienced partner in our Corporate Practice. He has over 25 years of experience advising clients on a range of corporate transactions. Andrew specialises in mergers and acquisitions and corporate finance transactions, including takeovers, reconstructions and international joint ventures. He has advised in connection with a number of international joint ventures, public takeovers and equity market fundraisings.

Andrew is recognised as a ranked lawyer by *The Legal 500 UK* 2024, and *Chambers UK* 2024 said of him: "Andrew is a practical and knowledgeable individual" and "Professional and a pleasure to work with".



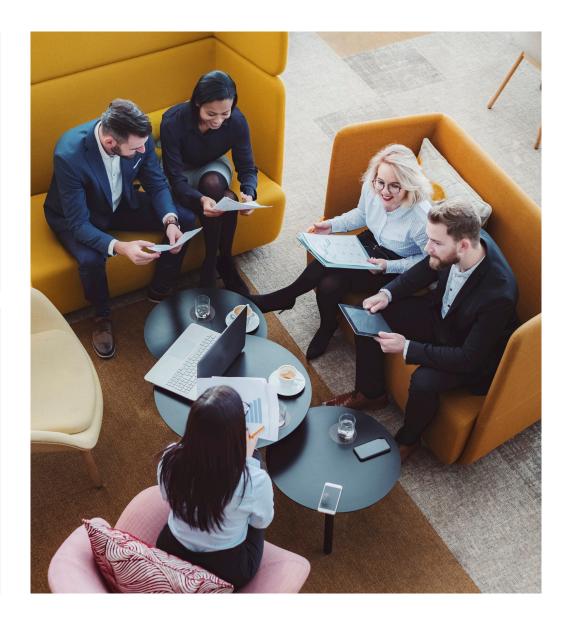
David HullPartner
M +44 777 847 0035
T +44 121 222 3340
E david.hull@squirepb.com

David Hull is a partner in the Corporate Practice, and brings more than 35 years of experience as a corporate and business transactional lawyer, specifically in mergers and acquisitions for both publicly listed and private companies. David handles cross-border issues, sophisticated financings and joint ventures.

David has previously been named one of the Top 30 Regional Corporate Heavyweights by *Legal Business*, awarded Birmingham Lawyer of the Year by Birmingham Law Society and twice recognised by *The Lawyer* in the Hot 100.

"David Hull has bags of experience, identifies potential pitfalls early and tackles them head-on."

Chambers UK 2024



About Us

We are one of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We give our clients a voice, support their ambitions and are committed to working alongside them to achieve successful outcomes.

Firm Overview

- One of the largest global footprints of any law firm, with over 40 offices across four continents
- A multidisciplinary team of more than 1,500 lawyers, including 500 partners
- Practice law in 140 jurisdictions, speaking more than 40 languages
- Seamlessly connected service that operates on any scale locally or globally encompassing virtually every matter, jurisdiction and market
- Advise a diverse mix of clients, from long-established FTSE 100 and Fortune 500 corporations to emerging businesses, start-up visionaries and sovereign nations



2,600 global employees



More than 1,500 lawyers across four continents



More than 500 partners

Global Coverage

We have one of the largest global footprints of any law firm in the world, with 15 offices in Europe - including four full-service offices in the UK - 17 offices in the US and Central America, two in the Middle East and eight in Asia Pacific. This presence, coupled with informal relationships with a network of independent firms across the globe and country desks, means we can advise our clients wherever they do business.



The firm is outstanding. This starts at the first point of contact with reception and then progresses with the expert lawyer, who has specialist knowledge. This is a global company that has not lost its personal touch."

The Legal 500 UK

Global Platform

Over 40 Countries Across Four Continents

| Abu Dhabi | Dubai | Paris |
|------------|-------------|---------------|
| Amsterdam | Dublin | Perth |
| Atlanta | Frankfurt | Phoenix |
| Beijing | Hong Kong | Prague |
| Beirut | Houston | San Francisco |
| Berlin | Leeds | Santo Domingo |
| Birmingham | London | Shanghai |
| Böblingen | Los Angeles | Singapore |
| Bratislava | Madrid | Sydney |
| Brussels | Manchester | Tampa |
| Cincinnati | Miami | Tokyo |
| Cleveland | Milan | Warsaw |
| Columbus | New Jersey | Washington DC |
| Dallas | New York | |

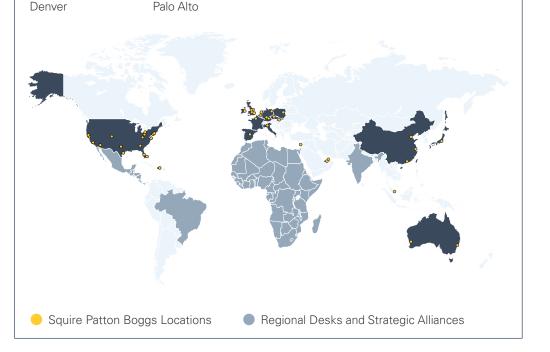
Regional Desks and **Strategic Alliances**

Africa Brazil

Caribbean/Central

America India

Israel Mexico



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