

## Alexis Montano

**Associate**

**Phoenix**

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**Languages spoken**

English | Spanish



## About Alexis

Alexis Montano is an associate in the Phoenix office where she represents large national clients in a broad range of commercial real estate transactions. She has extensive experience with dispositions, acquisitions, financing and diligence in a variety of different asset classes, but primarily focuses on advising her clients on sale structures that involve large-scale residential and mixed-use development projects. She works collaboratively with other attorneys within the firm advising on co-investment structures created to allocate significant capital into facilitating the development of new housing subdivisions in high-growth corridors across key US markets. Alexis also devotes significant time to commercial leasing, from general office and retail to cannabis dispensaries across multiple jurisdictions, offering guidance to both landlords and tenants.

Alexis has been published on several platforms including Attorney at Law, *Law360* and AFIRE. She was highlighted as one of the “Fabulous People” named by Fabulous Arizona in 2022 and a “Women to Watch” by So Scottsdale magazine in 2023.

Alexis is an alumni of the Beta Delta chapter of Kappa Alpha Theta and was a founding member of the Young Professionals Board for Treasure House, a unique active living community for young adults with cognitive and developmental disabilities. In 2020, Alexis was selected to be part of the Advocates Program for Valley Partnership and she currently holds a leadership position within the firm’s Latinx Employee Resource Group – Juntos, focusing on cultural education among her peers.

## Experience

- Representing the owner of low-income housing complexes with all tax credit, acquisitions, dispositions, financings and limited partnership restructuring across the US.
- Representing a land banker for acquisitions and several forms of dispositions, including option agreements, bulk sales and buy backs with top-rated home builders across the US, dealing with international tenant-in-common investor interests.
- Represented a private university on a “swap” of college campuses with the satellite campus of a large state university.
- Completed real estate due diligence for a US\$328 million stock purchase of a vehicle manufacturer company.

- Represented landlords and tenants in drafting lease agreements for dispensaries in Arizona and Florida, as well as drafted purchase agreements for medical marijuana companies looking to purchase property for dispensaries in Arizona and California.
- Represented lenders drafting and negotiating construction loans.
- Represented mezzanine lenders drafting and negotiating mezzanine loans.
- Representing a local credit union in selling its portfolio of property and in the enforcement of its mortgages.
- Represented a solar company in drafting lease and easement agreements as it related to their work in renting open land to install solar panels in Arizona.
- Representing a developer in creating joint ventures, drafting purchase agreements and option agreements, and facilitating lot takedowns for the term of the agreements.
- Representing both landlords and tenants in drafting and reviewing retail leases all across the US.

## Credentials

### Education

- Sandra Day O'Connor College of Law, Arizona, J.D., *cum laude*, 2018
- University of Arizona, B.A., *magna cum laude*, 2015

### Admissions

- Arizona, 2018

## Expertise

### Services

- Real Estate
- Government Investigations & White Collar

### Industries

- Sports & Entertainment

## Publications

- Author, "Real Estate Law May Soon Play A Role In The Metaverse." *Law360*, February 15, 2022
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## About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.