

Greg Jaeger

Of Counsel

Washington DC

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About Greg

Greg Jaeger specializes in government contracts, export controls, international trade sanctions and the Foreign Corrupt Practices Act (FCPA). With over 30 years of experience, he advises companies on government and internal investigations, government contract law and international law, such the International Traffic in Arms Regulations (ITAR), Export Administration Regulations (EAR) and Office of Foreign Assets Control (OFAC) regulations.

Greg counsels clients on a variety of government contracts issues, including award, formation and performance. His expertise also includes navigating complexities in mergers and acquisitions transactions, as well as addressing contractual compliance, organizational conflicts of interest, procurement integrity and small business programs.

In addition to his private practice, Greg served as a trial and appellate attorney for the US Department of Justice (DOJ), where he was recognized with a Special Commendation Award. During his time at the DOJ, Greg represented numerous federal agencies in matters before the US Court of Appeals for the Federal Circuit, the US Court of Federal Claims and the US Court of International Trade.

Greg's experience also includes handling all manner of government contracts litigation, False Claims Act (FCA) matters and complex damages claims. He brings a unique perspective gained from working on "both sides of the aisle" and has litigated issues arising from *qui tam* relator suits and has prosecuted FCA suits on behalf of the DOJ.

Experience

- Representing major, global corporations operating in aerospace, defense and security sectors; providing advice and counsel relating to US national security regulatory approvals for acquisitions, including export control compliance matters before the Department of State and the Department of Commerce.
- Represented an Italian multinational electric power transmission and telecom cable manufacturer in a US\$1.5 billion transaction before the Committee on Foreign Investment in the United States (CFIUS), and counseled on a variety of matters involving export controls, general security, industrial security, US sanctions and foreign ownership, control or influence (FOCI) compliance.

- Advised a major European defense contractor operating in the US on matters of national security, FOCI, export control compliance, government contracts, intellectual property, and corporate and employment issues.
- Represented a German multinational corporation before CFIUS and the Directorate of Defense Trade Controls in connection with the corporation's US\$5 billion acquisition by a Chinese corporation. The matter was the largest acquisition of a German company by a Chinese investor and the first Chinese corporate acquisition of a publicly traded German company.
- Represented a global Italian industrial group operating in the aerospace, defense and security sectors; providing advice and counsel concerning US national security regulatory approvals for acquisitions.
- Represented a British defense industry entity in numerous acquisitions of US national security contractors, including a US\$1.8 billion acquisition.
- Represented a large UK electronics firm in its acquisition of several US defense businesses.
- Represented clients in FCPA investigations, training and compliance programs.
- Represented clients in export-control matters before the US departments of State and Commerce.
- Represented clients in trade sanctions matters before the US Department of the Treasury, OFAC and OFAC compliance programs.

Credentials

Education

- University of Denver, Sturm College of Law, J.D., 1988
- Dartmouth College, B.A., 1981

Admissions

- District of Columbia, 1990

Expertise

Services

- Litigation
- International Trade & Foreign Investment
- Government Investigations & White Collar

Publications & Speaking Engagements

- Participant, Roundtable Discussion on Topics on the Under Secretary's 2019 Agenda, Washington DC, March 25, 2019.
- Moderator, "Anticipating and Navigating Government Review of Tech Transactions," Licensing Executives Society (LES) Spring Meeting, Washington DC, May 10, 2017.
- Speaker, The Annual Aerospace & Defense Acquisitions Roundtable, Washington DC, April 19, 2016.
- Speaker, Special Briefing for Embassy of the United Kingdom, Washington DC, February 26, 2016.
- Speaker, "U.S. Legal Implications of Foreign Direct Investment for Chinese CEO's," Washington DC, September 23, 2015.
- Speaker, "Legal and Regulatory Issues that Make the Defense Sector Unique," The Defense Industry in a Time of Change, New York City Bar Association, March 27, 2014.

About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.