SQUIRE PATTON BOGGS

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About Gregory

Greg Gale brings over 30 years of experience advising clients on complex corporate transactions with a focus on cross-border mergers and acquisitions, private equity, leveraged finance, venture capital and private company deals. He also has significant experience with fund formation and advising high-growth companies throughout their life cycle, including public listings on the US, UK, German and Canadian exchanges, as well as representing issuers in some of the largest spin-offs ever completed on US markets.

Greg leads the firm's representation & warranties (R&W) insurance practice and is widely recognized for his deep knowledge in this evolving space. He advises not only buyers and sellers, but also underwriters and insurers offering these policies, which are used in M&A transactions to shift deal risk to the insurer – streamlining negotiations and facilitating cleaner exits for sellers. Greg works closely with deal teams, brokers and insurers to tailor coverage to the specific risks uncovered in diligence, helping clients navigate key deal points such as exclusions, retention structures and the claims process. Managing more than 400 R&W insurance transactions annually, Greg's practice is among the most experienced in the market. This volume reflects both the demand for his strategic counsel and his team's capacity to deliver consistently high-quality results, even under tight timelines.

His experience spans a wide range of industries, including oil and gas, consumer products, insurance, technology, life sciences, business services and manufacturing.

Greg has been named in *The Best Lawyers in America* every year since 2010 and recognized by *Super Lawyers* for Securities & Corporate Finance since 2011.

Experience

Private Equity

- Representing a private equity fund in acquisitions of 11 printing companies in the United States and Mexico.
- Representing a private equity fund in acquisitions of six pressure-sensitive label companies in the United States, Canada and Chile.
- Representing a private equity fund in the acquisition of three packaging companies.

- Representing a private equity fund in the acquisition of two aerospace companies.
- Representing investors in the formation of a US$1 billion venture capital fund.
- Representing a private equity fund in the disposition of a private-label food business.
- Representing a private equity fund in the acquisition of two food businesses.
- Representing a private equity-owned portfolio company in its global coke and glass servicing operations.
- Representing shareholders in the sale of a global specialty chemical business to a private equity fund.
- Representing shareholders in the sale of a global telecommunications company to a private equity fund.
- Representing a private equity-owned portfolio company in a US$100 million debt offering.
- Representing a private equity-owned portfolio company in a US$200 million debt offering.
- Representing a private equity fund in a tender offer for and acquisition of a public home-incarceration device company.
- Representing a venture capital fund in the formation of a new fund valued at US$100 million.
- Representing a private equity fund in the acquisition of a non-US laboratory service company.
- Representing a private equity fund in the acquisition of a specialty chemical company.
- Representing a private equity-owned portfolio company in a US$170 million recapitalization/dividend.
- Representing a private equity-owned portfolio company in a US$120 million recapitalization/dividend.
- Representing a private equity-owned portfolio company in a US$50 million recapitalization/dividend.
- Representing a private equity-owned portfolio company in a US$40 million recapitalization/dividend.
- Representing a private equity-owned portfolio company in a US$130 million mezzanine financing transaction.
- Representing a private equity-owned pressure-sensitive label business in connection with a follow-on acquisition.
- Representing a private equity-owned bedding manufacturing business in connection with multiple debt financings.
- Representing a private equity fund in debt and equity investments in restaurant groups.
- Representing a private equity-owned oil and gas business in multiple follow-on acquisitions.

Securities

- Representing an issuer in a US$10.6 billion offering of stock.
- Representing an issuer in a US$7 billion offering of stock.
- Representing an Internet service provider in an initial public offering (IPO).
- Representing a food franchise company in an IPO.
- Representing a self-storage REIT in offerings of US$200 million in debt and US$100 million of stock.
- Representing an issuer in a shelf registration of US$400 million in stock.

- Representing a public technology company in the acquisition of two public companies and related US$90 million issuance of stock.
- Representing the investors in private placement of securities in a growth technology company.

International

- Representing an acquirer in the stock purchase of specialty chemicals companies in France, the Netherlands, Spain and the United Kingdom.
- Representing sellers in the sale of UK-, the Netherlands- and Brazil-based specialty chemicals businesses.
- Representing the acquirer in the purchase of an interest in a Chilean joint venture.
- Representing the acquirer in the purchase of a Mexico-based printing company.
- Representing the acquirer in the purchase of an interest in an Italian joint venture.
- Representing a public company in a joint venture in Ireland.
- Representing global operations of a US service-based company with subsidiaries in Australia, Brazil, China, Germany, India, Luxembourg, Mexico, Russia and the United Kingdom.
- Representing a Germany-based company in an IPO on foreign exchange.
- Representing a public company in a joint venture in Japan.
- Representing an acquirer of a medical services company in Ireland.
- Representing an acquirer of a global manufacturing business with subsidiaries in more than 30 countries.
- Representing an acquirer in the purchase of a global division from a UK-based target.
- Representing a UK-based company in the borrowing of US$1.5 billion in debt from non-UK banks.
- Representing a Hong Kong-based company in private placement of securities to a US-based investor group.
- Representing a Hong Kong private equity fund in multiple investments in US-based companies.
- Representing the acquirer in the purchase of assets of an insolvent Mexico-based company.

Credentials

Education

- The College of William & Mary, J.D., 1994
- Michigan State University, B.A., 1991

Admissions

- New York, 2014
- Ohio, 2003
- Georgia, 1994

Expertise

Services

- Corporate
- Private Equity

- Restructuring & Insolvency

Industries

- Life Sciences

About our firm

One of the world’s strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.