

Gregory V. Johnson

Counsel

Denver

T +1 303 894 6187

gregory.johnson@squirepb.com



About Gregory

Greg Johnson specializes in creative approaches to financing, developing and constructing infrastructure domestically and internationally. Greg's clients include public agencies, developers, construction firms, project operators, investment and commercial banks and others in project finance transactions across the country and overseas.

Greg has participated as sponsor, design-builder, lender and finance counsel for a number of public private partnership projects for highways, airports, flood control, water and wastewater, military base conversions, national defense facilities, K-12 and higher education and sports facilities.

A major focus of Greg's practice involves management of multidisciplinary teams to address the complex challenges of major public development and construction of infrastructure projects, including procurement, contract negotiation, finance, project construction and operation, as well as dispute resolution and claims administration.

Greg also counsels international private equity firms regarding the complex challenges of the public infrastructure market in the US.

Experience

- Sponsor counsel to the sole source proponent of a major highway tollway involving the Colorado Department of Transportation and the Colorado Transportation Investment Office.
- Lead counsel to the design build joint venture for the construction of the Fargo Moorhead Flood Diversion Channel, a US\$3 billion public private partnership in cooperation with the US Army Corp of Engineers.
- Lead counsel to the design build joint venture for the Calcasieu River Bridge project being undertaken as a public private partnership by the Louisiana Department of Transportation and Development.
- Local counsel to the developer group and the design build joint venture for the SR 400 tollway project being undertaken as a public private partnership by the Georgia Department of Transportation and Development.

- Lender's counsel for the Phase II component of the Prince George's County Public School improvement project.
- Public private partnership counsel to the State of Colorado Office of P3 projects.
- Counsel to an EPCS contractor for a central utility plant public private partnership for a major university in the western US.
- Counsel to a major US defense contractor related to public private partnerships for military installations.
- Counsel to the Puerto Rico Public Private Partnership Authority on a major water development project in the commonwealth.
- Bond Counsel to the Northern Colorado Water Conservancy District and Disclosure Counsel to the Denver Water Board for major water infrastructure projects in Colorado.
- Counsel to the private sector redeveloper of Great Hall Project at Denver International Airport main terminal using a public private partnership arrangement with the City of Denver Department of Aviation.
- Lenders and finance counsel for a proposed private developer of the Gilcrease Expressway Project in Tulsa, Oklahoma, a public private partnership being undertaken by the Oklahoma Tollway Authority.
- Counsel in connection with a secondary market bid for the acquisition of the Northwest Parkway (Colorado).
- Counsel during more than 25 years for the redevelopment of the former Fitzsimons Army Medical Hospital into a major healthcare and bioscience research park and the home of the University of Colorado Health Sciences Center. The development is one of the most successful BRAC redevelopment efforts in the country with more than US\$7 billion of public and private investment.
- Counsel to the City of St. Louis in connection with a proposed privatization of Lambert Field, in St. Louis, Missouri, and to the Westchester Airport privatization under the FAA airport privatization pilot program.
- Finance and lenders counsel for the Automated People Mover Project at LAX.
- Represented the Regional Transportation District (Colorado) in the redevelopment of the Denver Union Station, an award winning P3 transportation and development project.
- Special Colorado counsel and bond counsel to the Jefferson Parkway Authority (Colorado) in connection with the design-build-finance-operate-maintain (DBFOM) development of the Jefferson Parkway.
- Represented private investors and other participants in the P3 redevelopment of several National Laboratories owned by the NNSA and the Department of Energy.
- Counsel to a shortlisted team, on finance and lender work, as a proponent for the Transform 66 DBFOM public private partnership project in Virginia.
- Counsel to a shortlisted team, on finance and lender work, as a proponent for the Central 70 DBFOM public private partnership project in Colorado.
- Counsel to the redeveloper of the former Walter Reed Army Medical Center in Washington DC.
- Represented private lenders and investors in the P3 development of Coors Field (Denver) and the Broncos Football stadium (Denver).
- Represented multiple investment banking firms in the financing of the construction and installation of P3 student housing projects for higher education in several states.

Credentials

Education

- The George Washington University, J.D., *high honors*, 1976
- University of Nebraska at Lincoln, B.A., Phi Beta Kappa, 1973

Admissions

- Colorado
- District of Columbia
- Nebraska
- North Dakota

Memberships & Affiliations

- Member, Energy Bar Association
- Industry Advisory Board of the University of Colorado Technology Transfer Office\
- Advisory Council of the Colorado Center for Computational Biology
- Board of Directors of the Colorado Alliance for Bioengineering
- Colorado Biotechnology Association
- National Association of Bond Lawyers

Expertise

Services

- Public & Infrastructure Finance

Industries

- Construction & Engineering
- Infrastructure

Publications and Speaking Engagements

- Speaker (with Matthew Brown, Chief Operating Officer of WTPartnership, Josh Smith, Senior VP at Hunt Development, Corrina Green, Head of Facilities, UTSA, Adam Christian, EY) "Asset Monetization Strategies for Colleges and Universities, Higher Education P3 Conference, November 2023 and at the P3EDU Conference, September 2023.
- Moderator and speaker (with Jensen Clarke, Head of Business Development at Fengate Asset Management, Jennifer Boss, Senior Director for Hayat Brown, a financial and transactional advisory firm and Stephen Hill, Managing Director with KeyBank's Infrastructure and P3 Group) "How Do I Design a P3? Best Practices in Deal Structuring and Contract Management", Higher Education P3 Conference, November 2023.
- Moderator and speaker (with Michael Lexton, Managing Director and Head of Transportation/P3 for UBS, Matthew Do, Executive Vice President and head of JLL's western US advisory practice for governmental clients and Bruno Welt, Vice President of EllisDon) at "Best Practices for Delivery of an Airport P3 Project" at the Airport P3 Conference, San Diego, California, August 2022.

- Speaker (with Keith Bryan, Director, Built Environment, BSI Americas, Randy Clark, Senior Vice President, NORESO, Igor Dabik, Senior Manager, Infrastructure Project Finance, Deloitte and Jahred Kallop, Investment Director, Star America Infrastructure Partners) "Campus Energy Projects – Achieving Higher Education Institutions' Needs, Dallas P3 Conference, March 2022.
- Co-author, "New P3 Authority Means Opportunities For Colo. Agencies", *Law360*, July 2022.
- Panelist, "Campus Energy Projects: Customizing P3s to Achieve Your Higher Education Institution's Needs" Public-Private Conference and Expo, Dallas, TX, March 15, 2022.
- Speaker (with Neil Callahan, Director, WSP USA Inc., Ignacio Beneyto, Acciona Agua, D, B, O Contractor, PPPs, and Jensen Clark, Director, Infrastructure Investments, Fengate, PPP Investment Manager), "The Vital Role of O&M in P3," P3 Water Conference, April 23, 2021.
- Speaker (with Jack Callahan, CohnReznick, Seth Miller Gabriel, BDO, and Allison Torres, BDO), "Tax Law Issues in P3 Projects," P3 Government Conference, December 9, 2020.
- Moderator and speaker (with Claudio Andreetta, Johnson Controls, Jackie Coburn, ARUP, and Dave Granger, Johnson Controls), "The Impact of COVID-19 on Airport Operations and Maintenance," P3 Airport Summit, September 24, 2020.
- Speaker (with Andrea Warfield of Fluor, Dan Dennis of Stadia Advisors, Joe Gunst of Fluor and Howard Kallman of Fluor), "Managing Risk and Responding to COVID-19 in the Operation of Infrastructure Projects," July 15, 2020.
- Speaker (with Andrea Warfield of Fluor and Stephen Rae of Liberty Mutual), "COVID -9 Contractual Issues," American Institute for the Advancement of Infrastructure, Risk and Performance Committee, April 2, 2020.
- Moderator and speaker (with Stephen Auton-Smith of Ernst & Young Infrastructure Advisors, LLC, Randy Clark of NORESO, John Dionisio of Meridiam and Thomas M. Mulvihill of KeyBanc Capital Markets), "Campus District Energy – A Closer Look," The P3 Higher Education Summit, San Diego, California, October 24-25, 2019.
- Speaker (with Sia Kusha of Plenary Group, Jeffrey Resetco of Gilbane Development, Suhrita Sen of Infrastructure Advisors LLC, Scott Zuchorski of Fitch Ratings and John Dionisio of Meridiam), "Risk Allocation in P3 Transactions," The P3 Higher Education Summit, San Diego, California, October 24-25, 2019.
- Speaker (with Jay Brown of Alvarez & Marsal, Emily E. Wadhwani of Fitch Ratings, Thomas Mulvilhill of P3 Infrastructure, KeyBank and Lawren Green of Kiewit Development Company), "Funding vs. Financing in P3 Transactions," The P3 Higher Education Summit, San Diego, California, October 24-25, 2019.
- Moderator and speaker (with Jeff Cangemi of Star America, Andrea McLean of Fengate, Sallye Perrin of WSP and John Dionisio of Meridiam), "How Do I Keep a P3? Monitoring and Partnership for the Long Term," The P3 Higher Education Summit, San Diego, California, October 24-25, 2019.
- Speaker (with Sallye Perrin of WSP, Stephen Auton-Smith of EY and Jean Pedley of Kiewit Engineering), "Public Agency Forum on P3 Practices," The P3 Water Summit, San Diego, California, April 23-24, 2019.
- Speaker (with Mark Hutter of Michels Corporation and Stephen Auton-Smith of EY), "Building the Business Case for a Water P3," The P3 Water Summit, San Diego, California, April 23-24, 2019.
- Speaker (with Deborah Brown of WSP, Terry Burgis of Kiewit Development Company and Lindsay Taylor of Meridiam Corporation), "How to Design a Water P3 – Best Practices in Deal Structuring and Contract Management," The P3 Water Summit, San Diego, California, April 23-24, 2019.

- Moderator and speaker (with Martin Klepper of Fengate Infrastructure, Lorraine Herson-Jones of the Federal Aviation Administration and Karl Reichelt of AECOM), "Incentivizing Alternative Procurement at Our Nation's Airports," Federal Public Private Partnership Conference, Washington DC, November 27-28, 2018.
- Moderator and speaker (with Dwight Pullen of Skanska Construction, Anne Fletcher of HOK and Louis Wolinetz of WSP), "Innovative opportunities for success driven Airport Operations," The Airport P3 Summit, San Diego, California, July 23 - 24, 2018.
- Speaker (with David Schneider of Veolia North America, Stan Williams of Poseidon, Stephen J Auton-Smith of EY Infrastructure, Gil F. Crozes of Carollo, Libby Lloyd of Walsh), "Value Delivery from P3 Partnerships," The P3 Water Summit, San Diego, California, April 3-4, 2018.
- Moderator and speaker (with Mark Melson of Star America Infrastructure, John Friel of HNTB, Alistair Sawers of Transystems, Mike Fav of Zurich Surety and Jodie Misiak of WSP), "Innovative opportunities for success driven Airport Operations," P3C Public Private Partnership Conference, Dallas, Texas, February 26-28, 2018.
- Speaker (with Sanford Stokes of Kiewit Infrastructure, Steve DeWitt of ACS Infrastructure and Kamil Seidl of Star America Infrastructure), "Best Practices for P3 Procurement of Water Infrastructure," The P3 Water Summit, San Diego, California, May 4-5, 2017.
- Speaker (with Thomas Mulvihill of KeyBank Capital Markets and Richard Distler of Granite Construction), "Risk and Resiliency for P3 Procurement of Water Infrastructure," The P3 Water Summit, San Diego, California, May 4-5, 2017.
- Speaker, "Energy for the Future: Public Utilities and the Grid," *ICOSA Magazine* Video Production, June 1, 2012.
- Presenter, "Financing Renewable Energy," Ecology and Environment, Inc., September 2011.
- Author, "Project Finance Opportunities in Energy Generation," *Patton Boggs Oil & Gas Newsletter*, Issue 2, September 2010.
- Co-author, "Congress Expands Access to Build America Bonds to Promote Renewable Energy and Energy Conservation," *Patton Boggs Energy and Tax Law Client Alert*, March 23, 2010.
- Contributor, Capital Thinking Radio Show, March 8, 2010.
- Presenter, "Electronic Transmission: Planning and Permitting For the New Build Out," Ecology and Environment, Inc., Seminar, Blue Mountain Lake, New York, September 16-19, 2009.
- Presenter, "The Nuts and Bolts of Stimulus Funding: What Type Applies to Your Business?" Connected Organizations for a Responsible Economy (CORE) Workshop, Denver, Colorado, June 30, 2009.
- Presenter, "Issues and Opportunities with Mature Military Housing Projects: Due Diligence and Other Issues," Patton Boggs Bond Buyer Seminar, Washington DC, May 14, 2008.

About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.