

## Hisao Hirose

**Senior Partner**

**Tokyo**

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**Languages spoken**

English | Japanese



### About Hisao

Hisao Hirose has significant experience in structured finance transactions (particularly aircraft finance and other lease transactions), banking and bank regulatory matters, bankruptcy, securities regulation, mergers and acquisitions, and general corporate work.

Hisao has represented clients in aircraft finance transactions for more than 40 years including Japanese leveraged leases (JLLs) since 1986 and Japanese operating leases (JOLs) since 1999. Former firms of which he has been a partner include his own office, Law Offices of Hisao Hirose, a boutique law firm for JLLs, and the past 7 years with a full-service international law firm. Based on his extensive experience at previous firms, he has been building the aircraft finance practice in Tokyo.

Hisao is recognized as a leading lawyer for Asia-wide asset finance by *Chambers Global* since 2008 and is currently ranked in the Eminent Practitioner category. He is described as being “very respected – one of the best Japanese lawyers in this field.” The Japan Banking and Finance section of *Chambers Asia Pacific* 2023 Leading Lawyers for Business includes the following quote from a client: “He provides good solutions, even in very difficult situations, and the deals have been completed with his excellent advice.” *Chambers Asia Pacific* 2012 Asia-Pacific Region Asset Finance states that Hisao Hirose “is very well-recognized in the market for his expertise in JOLs and other asset finance transactions. Hisao is ranked in Band 1 (the top grade) for Leading Individuals. He works with a range of clients, including airlines, low-cost carriers and leasing companies” and in the Japan Banking & Finance section, “Hisao Hirose is recognized as a leader in the Japanese asset finance market, and is routinely seen on aircraft finance transactions. He has been acting in this practice area for over 40 years, and in addition to the knowledge and experience he can bring to advising clients, interviewees also highlighted his ability to encompass both Japanese and Western business cultures and demands.” Hisao is also listed as a leader in his field in Japan.

### Experience

- Representing lessors, arrangers, lenders and lessees in a number of leveraged lease and operating lease transactions.
- Representing Japan-based leasing companies on their respective applications for a license required by Japan's Financial Instruments and Exchange Law (FIEL) and advising on the FIEL.

- Representing Japan-based lessors/borrowers in relation to Japanese operating lease (JOL) transactions involving British Airways Plc's US\$1.7 billion multicurrency debt facility to finance 36 aircrafts. This deal won the "Aircraft Debt Deal of the Year – Europe" award by *Jane's Transport Finance* in 2007.
- Representing a consortium of Japan-based lessors in the US\$127 million JOL to finance an aircraft for Air New Zealand Limited. This transaction received the "Asia Pacific Aircraft Deal of the Year" in the *Airfinance Journal* 2006 awards.
- Representing the trustees in the corporate reorganization of the international business of Japan Leasing Corporation.

## Credentials

### Education

- Legal Training and Research Institute of the Supreme Court of Japan, Law Degree, 1979
- Waseda University, LL.B., 1976

## Recognitions

- Recommended in *Chambers Global* for Banking & Finance in Japan
- Listed in *Chambers Asia Pacific* as a leading individual for Banking & Finance: Domestic Asset Finance
- *Chambers Asia Pacific* 2013 Asia-Pacific Region Asset Finance notes that Hisao is praised by sources for his work in the Japanese market, where he is said to be "one of the top guys" for aviation finance. Hisao is also listed as a leader in his field in Japan.
- *Chambers Asia Pacific* 2012 Asia-Pacific Region Asset Finance states Hisao Hirose "is very well recognized in the market for his expertise in JOLs and other asset finance transactions. He works with a range of clients, including airlines, low-cost carriers and leasing companies" and in the Japan Banking & Finance Section, "Hisao Hirose is recognized as a leader in the Japanese asset finance market, and is routinely seen on aircraft finance transactions. He has been acting in this practice area for over 20 years, and in addition to the knowledge and experience he can bring to advising clients, interviewees also highlighted his ability to encompass both Japanese and Western business cultures and demands."
- Japan Banking and Finance Section of *Chambers Asia Pacific* 2011 includes the following quote from a client: "Hisao Hirose is renowned for his work in relation to aircraft and asset financing. He has 'excellent knowledge and experience, and we are always immensely satisfied with his assistance.'"
- Recognized as a leading lawyer for Asia-wide asset finance by *Chambers Asia* 2008, 2009 and 2010, and is described as being "very respected – one of the best Japanese lawyers in this field."

## Expertise

### Services

- Financial Services

### Industries

- Aviation

## About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business

and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.