

John Thomas

Partner

Washington DC

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About John

John Thomas leads the Real Estate Practice, comprising more than 150 lawyers globally. He has a diverse practice representing developers, lenders, institutional investors and tenants in all varieties of real estate transactions. His practice includes real estate lending, the acquisition and sale of real estate, leasing, development and the negotiation of joint venture agreements.

John is a leader in the senior living finance industry, having represented lenders, investors and developers in financing transactions for more than 200 senior living communities, including acquisition and construction loans, tax-exempt bond financings, mezzanine loans and private placements of debt and equity. His finance experience includes significant loan restructuring work as both debtor and creditor counsel.

John also has an active practice representing government entities and developers in the negotiation of public-private partnerships for the development of real estate assets, usually under a long-term ground lease, master lease or concession agreement.

John's clients include a number of offshore investors in US real estate, representing them in acquisitions, sales, financing and acting as investor partners in the development of a variety of real estate assets, including senior housing, office buildings, multifamily, student housing and data centers.

Prior to joining the firm, John acted as general counsel for Artery Properties, Inc., and has worked in a non-legal capacity for Washington DC-area developers and managers of commercial real estate.

Experience

- Representing an offshore investor in the acquisition of a large data center and office complex leased solely by a credit tenant.
- Representing a senior housing developer in the negotiation of a joint venture agreement with an institutional investor for the development of a series of communities.
- Representing a regional transit authority in the RFP process, negotiation of ground leases and development agreements with private developers for transit-oriented development.

- Representing a developer in negotiations with the District of Columbia for the development rights to City owned land.
- Representing an offshore investor in the negotiation of the joint venture agreement and development agreement for the construction of a multifamily high-rise development.

Credentials

Education

- Georgetown University, J.D., 1986
- Georgetown University, M.B.A., 1986
- Georgetown University, B.A., *magna cum laude*, 1982

Admissions

- District of Columbia, 1992
- Virginia, 1991
- Florida, 1986

Recognitions

- Recognized in *ConnectCRE* 2022 Lawyers in Real Estate Awards – National
- Recognized in *Connect* 2021's Lawyers in Real Estate Awards for Washington DC
- Recognized as one of Washington DC's Best Lawyers: Real Estate, *The Washingtonian*, January 2021

Expertise

Services

- Financial Services
- Restructuring & Insolvency
- Real Estate

Publications & Speaking Engagements

- Co-author, "Renewed Purpose," *AFIRE's Summit Journal – Summer/Fall 2022*, August 25, 2022.
- Presenter, "Build-to-Rent Boom," *AFIRE's Podcast #79*, October 5, 2021.
- Co-author, "Build-to-Rent Boom," *AFIRE's Summit Journal*, August 3, 2021.
- Co-author, "Prepare for Fading Cooperation Between Lenders, Borrowers," *Bloomberg Law*, May 6, 2020.
- Co-author, "'Death of Retail' Rumors Overblown," *Commercial Property Executive*, April 18, 2018.
- Co-author, "Lessons Learned from the Natural Disasters of 2017," *Commercial Property Executive*, January 3, 2018.
- Author, "Real Estate's Role in the Rise of iCities," *Commercial Property Executive*, September 2017.

About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and

sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.