

## Dr. Leo Koltsoff

### Associate

### Frankfurt

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### Languages spoken

English | German | Estonian | Russian



## About Leo

Dr. Leo Koltsoff is an associate in the Frankfurt office. Leo's core areas of expertise are corporate/M&A, corporate finance, compliance, financial regulation and regulatory matters across a broad range of industries. His transactional focus includes commercial, corporate and real estate transactions, primarily within the energy, renewable energy and automotive industries. In this context he also advises on the relevant aspects of the applicable EU regulatory and policy framework.

Leo's main focus lies on the areas of corporate, M&A and corporate finance. He has extensive experience in advising national and international clients, both buy-side and sell-side, on M&A transactions in a broad range of industries (also in regulated industries), among others in the energy and in the automotive sectors. Furthermore, he advises on various financial and general regulatory matters and especially in connection with implementation of the transition to a sustainable economy.

Prior to joining the firm, Leo worked for several years as a lawyer for international law firms in Frankfurt.

## Experience

- Advising a fund on financing the €32 million acquisition of a stake in a North Sea wind farm.
- Advising the European Bank for Reconstruction and Development in relation to the FDI aspects of a cooperation with GOLDBECK SOLAR Investment GmbH to establish a renewable energy joint venture company, which will target the development of a portfolio of up to 500 MWp of solar PV projects in Ukraine over the next years.
- Advising a large Indonesian group on the purchase of a solar developer in India from a large German utility company.
- Advising a Chinese bidder on the proposed large-cap acquisition of a German surface solutions company.
- Advising Loar Group Inc. on the acquisition of SCHROTH Safety Products GmbH and SCHROTH Safety Products LLC from Perusa.
- Advising a major global provider of market research services in relation to the FDI aspects of its multibillion-dollar acquisition of a competing business across multiple jurisdictions.

- Advising Planon on the acquisition of Control IT Unternehmensberatung GmbH from its founders and several investors.
- Acting for an Indian strategic investor regarding the purchase of a Munich software company.
- Advising CDP Venture Capital firm regarding its Series A investment in an Italian-German Fintech company.
- Advising HomeServe plc on acquisitions in Germany.
- Advising a Spanish multinational conglomerate on the restructuring of German subsidiaries and acting for the German subsidiaries regarding procurement procedures at German airports.\*
- Advising a German raw and building materials producer in connection with mining law.\*
- Advising one of the Hessian cities on the acquisition of real estate.\*
- Advising 7Days Group on the acquisition of Güll Group from Deutsche Post AG and Neue Verlagsgesellschaft mbH.\*
- Advising 7Days Media Services GmbH on the acquisition of three additional companies in Switzerland from Valora Group.\*
- Advising Snam S.p.A. in the bidding process for Thyssengas.\*
- Advising Bregal Unternehmerkapital on its participation in Sovendus.\*
- Advising Bregal Unternehmerkapital on its participation in DPG Deutsche Pflegegruppe GmbH.\*
- Advising Weber family on the sale of a majority interest in Weber Automotive to the private equity fund Ardian.\*
- Advising Invesco Real Estate on the acquisition of a hotel portfolio (13 hotels) from Apollo Global.\*
- Advising a global travel expenses payments network on payment cards regulation.\*
- Advising KGAL GmbH & Co. KG on the acquisition of five wind farm portfolios in Germany and France with a total capacity of 135 MW.\*
- Advising Allianz Renewable Energy Fund on the acquisition of wind farms with a total capacity 47 MW.\*

\*Matter handled prior to joining the firm.

## Credentials

### Education

- German University of Administrative Sciences Speyer, Dr., 2021
- Higher Regional Court of Frankfurt, Second State Examination, Frankfurt, 2013
- Johann Wolfgang Goethe-University, First State Examination, Frankfurt, 2007
- Tallinn Technical University, International Management and Business Administration, 2000

### Admissions

- Germany, 2013

### Memberships & Affiliations

- CELIS Institute - promoting better regulation of foreign investments.
- Forum Investitionsprüfung e.V.

- European Commission, stagiaire, Brussels, 2010/2011

## Expertise

### Services

- Corporate
- Real Estate

### Industries

- Energy & Natural Resources
- Infrastructure

## Publications & Speaking Engagements

- Co-author, Information Rights of Limited Partners in a German Limited Partnership – Beware of a Rude Awakening, Client Alert, March 2018.
- Author, "The Pursuit Of The Common Good by the Private Sector, With a Particular Focus on the Energy Industry", 2022.
- Co-author, The Xella Judgment: EU Court Limits Member States' Discretion in Applying FDI Control Laws, *Lexology*, 31 July 2023.
- Co-author, "The German Government Draft CSRD Implementation Act", *Lexology*, 19 Aug 2024.
- Co-author, "Recent and Upcoming EU Energy and Environmental Laws and Regulations", *Lexology*, 24 Jun 2024.
- Co-author, "Key Challenges in European ESG Reporting Under the Corporate Sustainability Reporting Directive (CSRD)", *Lexology*, 16 Aug 2024.
- Co-author, "The Relationship Between the Energy Performance of Buildings Directive and the Extension of the Emissions Trading Scheme to the Buildings Sector", *Lexology*, 12 Jul 2024.

## About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.