

Marcin S. Wnukowski

Partner

Warsaw

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Languages spoken

English | Polish



About Marcin

Dr. Marcin Wnukowski is a partner heading the corporate mergers and acquisitions (M&A) team in Warsaw, and a member of the firm's Global Corporate Practice Group. He focuses on corporate law, mergers and acquisitions, and foreign investments in Poland across a broad range of industries, including, in particular, pharmaceuticals, chemicals, automotive, financial services, hotels and hospitality, and real estate.

He regularly advises on corporate reorganizations and regulatory matters. State aid and competition law approvals are among his core practice areas as well. His clients include private equity firms and multinational investors. He serves as outside general counsel to various clients.

Recommended in *Legal 500 EMEA 2024* in the Commercial, Corporate and M&A category. Client feedback confirms "collaboration with him is always on the top-quality level". Clients also praise his "fast reaction to requests with clear explanation of different alternatives".

He has authored a number of publications devoted to state aid and co-authored several books on competition law. He often speaks at conferences and seminars on corporate and competition law.

Experience

- Advising DyDo Group Holdings, Inc. on acquiring a 100% stake in Wosana S.A., a Polish water, juice and soft drink manufacturer, from Avallon MBO, a private equity fund. Japan-based DyDo Group Holdings is an international company focused primarily on developing, manufacturing and selling soft drinks and related products.
- Advising a UK freight forwarding and logistics provider on the acquisition of a 100% stake in Polish logistics services provider VGL Solid.
- Advising a leading pharma company on the spinoff of part of its business, as well as on cross-border corporate reorganization of the group.
- Advising a leading technology provider for the aftersales industry in the process of internal and cross-border corporate reorganization of the group comprising a change of the shareholders structure and numerous transfers of shares of the group entities, in particular in Poland, UK and US.

- Advising a leading Spanish company operating in the fashion industry on establishing business presence in Poland through forming a corporate vehicle and ongoing advisory on corporate matters, providing advice on commercial contracts, as well as general terms of business and consumer rights.
- Advising the client, a provider of software solutions, on cross-border reorganization of the group structure.
- Advised a leading company operating on the online lending market on its divestment of its Polish branch.
- Advising a leading provider of blockchain analytics and AML solutions on its expansion into the US and formation of a subsidiary there, as well as advising on corporate matters in the UK and Poland.
- Advising a leasing company on the sale of a 100% stake in a Polish buyer in the consumer loan collection sector.
- Advising on spinoff (by corporate demerger) of a client's composites business in Poland in connection with the planned sale of this business to a global chemical company, as well as in series of cross-border reorganizations.
- Advising a Polish branch of one of the world's largest hearing aid manufacturers on conversion of the civil law partnership into the limited liability company and on the acquisition of that company.
- Advising a leading global pharma company on the acquisition of a Lithuanian publicly listed company and owner of Polish pharmaceutical company.
- Advising a leading global ATM company in the acquisition of ATM machines from a leading Polish bank (M&A, commercial and competition law advisory).
- Advising a manufacturer of automotive components on major corporate restructuring.
- Advising on the acquisition of the suspension manufacturing plant and engineering centre in Southern Poland.
- Advising a leading telecommunication operator on creation of the joint venture company to allow RAN sharing project.
- Advising a leading Asia-based confectionary company on the acquisition of Poland's best-known confectionary brand in a controlled tender procedure.
- Counselling a leading global tire manufacturer on launching new investments in Poland and state aid issues.
- Advising Poland's Minister of Economy on legislation regarding state aid for research and development activities in Poland.
- Counselling authorities in Poland on restructuring aid allegedly granted to a major Poland-based steel mill.
- Counselling a joint stock company on the privatization process of restructuring the shipyard sector in Poland and participating in proceedings before the European Commission.
- Advising one of the world's largest healthcare product manufacturers, a Poland-based banking group, an Italy-based developer, a manager of multifunction shopping centers in Europe, and the Polish airports state enterprise on restructuring in Poland.
- Counselling various construction and pharmaceutical companies on M&A transactions in Poland and other EU countries.

Credentials

Education

- Uniwersytet Śląski w Katowicach, Dr. of Laws, 2006
- Uniwersytet Śląski w Katowicach, LL.M., 2000

Admissions

- Warsaw Bar Association, 2006

Recognitions

- Recognised in *Legal 500 EMEA* 2023 for Poland – Corporate and M&A as a head of the practice “noted for its capability in mid-market deals”, “comprehensive action plans” and “quality advice, provided rapidly”

Expertise

Services

- Corporate
- Financial Services
- Private Equity
- Restructuring & Insolvency

About our firm

One of the world’s strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.