

## Matthew C. Palmer

**Partner**

**Columbus**

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### About Matthew

Matthew Palmer is a leader in the firm's Columbus office, where he serves both as head of the office's Corporate Practice Group and the chair of the Hiring Committee.

Companies in the manufacturing, private equity, healthcare, financial services, insurance and mining industries benefit from Matt's precise approach to assessing risk and devising strategies for achieving clients' business goals. He advises clients on completing all varieties of M&A transactions on the buy side and on the sell side, including mergers, joint ventures, asset and stock acquisitions and sale transactions, controlled auctions and equity investments. His practice also involves general corporate matters, including corporate governance and drafting and negotiating various commercial contracts (including supply and licensing agreements, distribution agreements and sales agent agreements).

In his spare time, Matt serves as an adjunct professor at The Ohio State University Moritz College of Law. Additionally, Matt is a member of the Board of Directors of The Columbus Marathon where he also holds the offices of Secretary and Chief Legal Officer.

Matt was the recipient of The Burton Award for Legal Achievement for his article published in *Ohio State Law Journal*, Vol. 66:1105. He is also the author of articles in other areas of study, including *Eastern Economic Journal*.

### Experience

- Advised Advanced Drainage Systems, Inc. on its US\$1 billion acquisition of the water management business of Norma Group SE, known as National Diversified Sales.
- Led Advanced Drainage Systems, Inc. in its acquisition of River Valley Pipe LLC, a privately-owned pipe manufacturing company located in the Midwest region of the US.
- Led Infiltrator Water Technologies' acquisition of Orenco Systems, Inc., a leading manufacturer of advanced on-site septic wastewater treatment products serving residential and nonresidential end markets.

- Lead buy-side counsel in the acquisition by Advanced Drainage Systems, Inc. of Infiltrator Water Technologies, a leading manufacturer of wastewater treatment solutions, a transaction involving consideration in excess of US\$1 billion.
- Lead buy-side counsel in publicly-traded bank holding company's acquisition of fintech company.
- Co-lead buy-side counsel in representing Core Molding Technologies, a publicly-traded manufacturer, in its acquisition of a manufacturer of thermoplastic products and resin technologies.
- Lead counsel in the sale of a custom packaging manufacturer and distributor of packaging supplies.
- Co-lead counsel in representing a publicly-traded mining company in a sell-side change of control M&A transaction
- Lead counsel for a publicly-traded insurance company in the acquisition of a multistate insurance company.
- Co-lead counsel for a manufacturing company in its acquisition of a manufacturer of electron beam systems and custom machine designs created for manufacturers.
- Representing a US-based manufacturer in the formation of a global manufacturing joint venture in Argentina, Brazil, Chile and Colombia.
- Representing a US-based technology company in connection with various licensing agreements.
- Representing a healthcare technology company in the merger with a publicly traded company.
- Representing franchisees in asset sale transactions with the franchisor, a publicly-traded US corporation.
- Representing a private equity firm in various acquisition transactions.
- Providing corporate governance advice and serving as legal counsel for boards of directors of various for-profit and nonprofit organizations.

## Credentials

### Education

- The Ohio State University, J.D., *summa cum laude*, Order of the Coif, Note and Comment Editor, *Ohio State Law Journal*, 2006
- The University of Akron, M.A., 2002
- The University of Akron, B.S., *summa cum laude*, 2001

### Admissions

- Ohio, 2006

### Courts

- U.S. Ct. of App., Sixth Circuit, 2006

## Recognitions

- Recognized in *The Best Lawyers in America 2023-2025* for Corporate Governance Law, Corporate Law and Mergers & Acquisitions Law.

- Honoree, *Columbus Business First's* "Forty under 40" Class of 2017.
- Leadership Columbus, 2017 Graduate.
- Chief Legal Officer and member of the Board of Directors, The Columbus Marathon, 2015-present.

## Expertise

### Services

- Financial Services
- Corporate

### Industries

- Healthcare

## Speaking Engagements

- Panelist, "Anticipating Risks and Challenges to Business in the Changing Political Environment," The Ohio State University Office of International and Graduate Affairs and The Ohio State University Moritz College of Law, March 2, 2017.
- Speaker, "The Presidents' Forum," The Entrepreneurship Institute, March 9, 2017.

## About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.