SQUIRE PATTON BOGGS

Robert D. Nauman

Principal

Columbus
T +1 614 365 2721

robert.nauman@squirepb.com



About Robert

Robert Nauman is a Principal in the Columbus office, where he focuses his practice on healthcare, health insurance and corporate matters.

Robert has extensive experience providing transactional and regulatory advice to a variety of healthcare clients, including hospitals and health systems, device and pharmaceutical manufacturers, physicians and physician groups, ambulatory surgery centers, clinical laboratories, insurers and management companies. Robert is recognized for being a creative problem solver and provider of sound legal advice with the experience to handle sophisticated regulatory and transactional matters, as well as to quickly adapt to changes in the legal and business environment.

Robert's areas of expertise include healthcare fraud and abuse laws, including the Stark Law, Anti-Kickback Statute and False Claims Act, along with HIPAA privacy laws and security compliance. He plays a key role in addressing Medicare reimbursement issues and developing provider alignment strategies, as well as managing provider enrollment, accreditation and licensure processes.

Robert advises clients on provider acquisitions and affiliations, healthcare antitrust matters, insurance regulation and a broad range of healthcare transactional matters. Additionally, he supports clients in implementing clinical integration initiatives, forming Accountable Care Organizations and advancing other care coordination strategies.

Robert is an editor and frequent contributor to Squire Patton Boggs' Triage Health Care Blog, which provides timely content updates on legal developments impacting the rapidly evolving health care industry.

Experience

- Providing regular counsel to a regional hospital system on a wide variety of regulatory and transactional matters.
- Representing an Ohio-based Federally Qualified Health Center in connection with several business and regulatory matters.
- Providing regulatory and transactional counsel to an international manufacturer of consumer products in connection with sales and marketing initiatives and Government Publishing Office (GPO) contracting matters.
- Assisting a Cincinnati-based manufacturer of medical devices in developing clinical trial arrangements with various healthcare institutions in both the US and Europe.
- Leading several regulatory due diligence efforts in connection with tax-exempt bond financings, equity issuances and acquisitions for hospitals and other healthcare entities.
- Developing training materials covering regulatory issues for a pharmaceutical distributor's nationwide sales force.
- Assisting an Ohio-based long-term acute care hospital with a variety of regulatory and transactional matters, including an affiliation arrangement with a hospital system to develop a satellite hospital facility.
- Representing a nationwide provider of kidney stone and cancer treatment services in connection with several joint ventures, securities offerings and services arrangements.
- Assisting several clients in developing hospital-physician alignment arrangements, including management, co-management and bundled payment arrangements.
- Assisting a large Cincinnati-based hospital system in addressing physician overpayment issues and developing compensation policies for its wholly-owned physician group.
- Successfully representing a hospital affiliated health insurance plan in challenging a US$2.3 million claim by the Office of Personnel Management relating to alleged overpayments.
- Serving as regulatory counsel to a Tennessee-based hospital system in connection with the system's acquisition by a for-profit healthcare organization.
- Providing regulatory advice and leading the due diligence team in connection with a major northern Virginia health system's acquisition of a Virginia-based health plan.
- Providing counsel and advice to a major university-based health system regarding participation in the 340B Drug Pricing Program.
- Representing a large regional health insurance company in the redomestication of an insurance subsidiary to Ohio.
- Representing a prescription drug plan sponsor in connection with its submission of insurance certificate of authority applications in all 50 US states, the District of Columbia, Puerto Rico and the US Virgin Islands.

Credentials

Education

- Capital University, J.D., *summa cum laude*, Order of the Curia, editor in chief, *Capital University Law Review*, 2002
- The Ohio State University, B.A., 1994

Admissions

- Ohio, 2002

Memberships & Affiliations

- Member, American Health Lawyers Association

Expertise

Services

- Financial Services
- Corporate

Industries

- Healthcare

About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.