

Teresa Zueco

Partner

Madrid

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Languages spoken

English | Spanish | French



About Teresa

Teresa Zueco is the managing partner of the Madrid office and head of the Corporate, M&A and Private Equity Practices. She is widely recognised as one of the most active dealmakers in the Spanish market today.

Specialising in local and multijurisdictional transactions, Teresa has extensive experience advising on M&A transactions for corporates and private equity firms: leveraged buyouts (LBOs), management buyouts (MBOs), management buy-ins (MBIs), buyouts and secondaries, special situations and distressed investments. She has a strong track record in key sectors such as infrastructure, energy, transportation, technology and healthcare.

Her career and expertise are recognized by top global legal directories such as *Chambers and Partners* and *Legal 500*, which rank her among the leading professionals in her field.

"Teresa Zueco stands out for her negotiation skills and consistently delivers high-quality results. She understands and provides what clients need." – *Chambers and Partners*

In recent years, she has received distinctions such as Best Female Lawyer in Private Equity (Advisory) by Leaders League and has consistently ranked among the most active M&A advisors in Spain by Mergermarket and TTR. She was also recognised by Forbes Spain as one of the leading women in the legal sector in her field.

Teresa combines her legal practice with academic work, serving as a lecturer in corporate law with a particular focus on M&A and private equity. She is also a frequent speaker at industry events, roundtables and conferences. Her views on market and transactional developments are often sought by leading legal and financial media, reinforcing her position as a trusted voice in the sector.

Experience

- Advising Meliá Hoteles on the sale of 38% of a portfolio of three of the group's hotels to Santander for €300 million.
- Advising DVC Partners on the sale of Wamos Air, a Spanish charter airline, to Avianca Group, Colombia's largest airline and a key player in Latin America's aviation market.

- Advising Sherwin-Williams on the acquisition of 100% of the share capital of Shingels, a Spanish manufacturer and distributor of paints, coatings and solvents, as well as on the purchase of the real estate assets from which the target company operates its business.
- Advising Globant on the acquisition of 100% of the share capital of Common Management Solutions, a Spanish technology and consultancy firm.
- Advising Capital D, a UK-based private equity firm, on its strategic minority investment in Refinery89, a digital marketing and data intelligence company.
- Advising GAEA Inversión through its affiliate Global Orgoa, on the strategic acquisition of Alliances to Business Solutions, S.L.
- Advising Sherpa Capital on the sale of the Portuguese luxury carpet company Ferreira de Sá to Artá Capital for over €70 million.
- Advising Resuelve tu Deuda, a leading Mexican consumer debt management company, on GPF's minority investment in the business.
- Advising Sysdata, the Italian subsidiary of Globant España, on the acquisition of the FIFA+ platform development business from Chili Tech.
- Advising Cube Infrastructure Managers, an energy-focused private equity fund, on the acquisition of a renewable energy investment portfolio in Spain.
- Advising Globant on multiple strategic acquisitions in Spain, including finance consultancy firm Bluecap, digital marketing group Habitant, and digital services provider Walmeric.
- Advising Société Générale on the acquisition of Banco Sabadell renting business in Spain.
- Advising Group Colisée, a French international healthcare company backed by EQT, on the acquisition of its elderly care platform in Spain.
- Advising Webhelp SAS on the acquisition by GBL of a majority stake in the Webhelp group held by private house KKR.
- Advising Italian group Atlantia on its joint acquisition of Abertis for €18 billion.
- Advising Laphitus, the hospitality platform of Apollo Asset Management, on the acquisition of two tourist resorts in the Canary Islands.
- Advising KKR special situations fund on the divestment of URSA to Lone Star.
- Advising Kiwa International on the bidding process for the acquisition of Applus, a company offering inspection and certification services in Spain, México, Colombia and Costa Rica.

Credentials

Education

- Fordham University School of Law, LL.M., Corporate and Banking
- Université Libre de Bruxelles, Master Degree in European Law,
- Universidad de Zaragoza, Law Degree,

Admissions

- Paris
- Madrid

Expertise

Services

- Corporate
- Private Equity

About our firm

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.