

## Tigran Piruzyan

### Senior Associate

#### Madrid

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#### Languages spoken

Spanish | English | Russian | Armenian



## About Tigran

Tigran Piruzyan is a senior associate in the International Trade & Foreign Investment Practice, based in the Madrid office.

Tigran is an experienced lawyer specialising in international trade, sanctions compliance and export controls. With a strong background in advising clients on complex regulatory frameworks, he assists companies in navigating EU, US and UK sanctions regimes, obtaining licences and managing interactions with relevant authorities.

Tigran regularly advises on compliance screening, risk assessments and the development of internal compliance protocols tailored to multinational operations. He also has extensive experience drafting and implementing trade compliance policies and training corporate teams. Combining legal precision with practical insight, Tigran helps organisations operate confidently within the evolving landscape of global trade regulation.

## Experience

### Contracts, Energy Sector and Sanctions

- Advising an EU engineering and construction company on development of projects in Russia, Saudi Arabia, Kazakhstan, Indonesia, the US, Canada, Oman, Europe, Turkey and India.
- Advising an EU engineering and construction company opening branches in Russia and Kazakhstan.
- Advising an EU engineering and construction company on compliance with the EU, the US, the UK and Russia sanctions.
- Advising an EU engineering and construction company on undertaking oil and gas projects in Russia and Kazakhstan.
- Advising an EU engineering and construction company on maintenance and subsequent winding down of operations with a sanctioned entity and countries.
- Advising an EU engineering and construction company with respect to due diligence and KYC of entities.

- Advising one of the largest Russian electricity distribution grid companies in connection with its Eurobond offering.
- Advising OAO Magnit, the largest food retailer by the number of stores in Russia, in connection with its initial public offering.
- Representing the Bank of New York Mellon before the Arbitrage Court of the City of Moscow on the 22.5 billion claim brought by the Federal Customs Service of the Russian Federation.

## Credentials

### Education

- Boston University School of Law, LL.M., 2012
- Moscow State Inst. of International Relations, M.A., 2010
- Moscow State Inst. of International Relations, B.A., 2008

## Expertise

### Services

- International Trade & Foreign Investment

### Industries

- Energy & Natural Resources

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