

## **Tom Durrant**

### **Partner**

## **Birmingham**

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## **About Tom**

Tom Durrant is a leading corporate lawyer focusing on UK and cross-border acquisitions and disposals, with many years of experience advising on private equity transactions. Tom acts for UK and international corporates, private equity sponsors, management teams and entrepreneurs.

# **Experience**

### M&A

- Advising the shareholders of CIA Insurance Limited, a leading UK landlord insurance broker on the sale of the company to AssuredPartners, one of the largest insurance brokers in the US.
- Advising the owners of Shortridge, the UK-based provider of high-quality laundry services to independent hospitality businesses on the sale of the company to Toronto Stock Exchange listed K-Bro Linen.
- Advising BRUSH Group on its acquisition of Italian headquartered European transformer winding specialist Co.Bo.T S.r.l.
- Advising European security-first managed cloud provider Ekco on its acquisition of IT and cybersecurity specialist Bluecube.
- Advising Connection Capital and the management team on the sale of insurtech company Tempcover to RVU, owner of USwitch, Confused.com and Money.co.uk.
- Advising NFP, a leading insurance broker and consultant providing property and casualty, corporate benefit and retirement solutions, on the acquisition of KGJ Insurance Services Group.
- Advising YFM Equity Partners, Octopus Investments, the founders and the management team on the sale of cloud-based call management technology company Callstream to NASDAQ-listed J2 Global.
- Advising the shareholders of rail engineering company LH Group on the sale of the company to S&P 500 company Wabtec Corporation.
- Advising the sellers of steel processor Steel & Alloy on the sale to Spanish industrial group Gonvarri.

- Advising the owners of nuclear sensors and process instrumentation manufacturer Weed Instrument on the sale of the company to Ultra Electronics Holdings plc.
- Advising Dunedin Private Equity and the management team on the sale of infrastructure and property assurance business CET to Palatine Private Equity.
- Advising the founder on the sale of Tyrrells Potato Chips to Langholm Capital.
- Advising Connection Capital and the management team on the sale of indoor go-karting operator TeamSport to Duke Street Capital.
- Advising the founder of Nuclear Engineering Services, the UK's largest independent turnkey
  provider of engineering services to the nuclear industry, to Italian company Ansaldo Nucleare.
- Advising the founder of Collcap Packaging on Collcap's merger with Spain's Quadpack Industries
   SA.
- Advising the shareholders on the sale of Miles 33, a leading supplier of digital publishing software to media, corporates and agencies, to Naviga Inc.
- Advising Connection Capital and the management team on the sale of independent risk advisory firm JCRA Group to Chatham Financial.
- Advising Ultralife Corporation, listed on NASDAQ, on the acquisition of UK smart battery designer and manufacturer Accutronics Ltd.
- Advising Connection Capital and the management team on the sale of leading regional portable and modular accommodation hire company Carter Accommodation Ltd to Modulaire Group, the multinational accommodation hire group.
- Advising the listed Malaysian steel pipes and fittings group, Pantech, on the acquisition of UK marine pipe fittings manufacturer Nautic Steels.
- Advising Mobeus, Connection Capital and the management team on the IPO of online wine retailer Virgin Wines.

#### **Private Equity**

- Advising NorthEdge Capital on its investment into Torbay Pharma, a sterile injectable contract manufacturer.
- Advising Averroes Capital on its investment in Glacier Energy, a specialist provider of products, services and engineered solutions for renewable and conventional energy markets.
- Advising the management team on the secondary buyout of engineering surveying and monitoring services company Survey Solutions funded by WestBridge Capital.
- Advising NorthEdge Capital on its investment in Friend MTS, a leading global provider of video content security services.
- Advising Dunedin Private Equity on its investment in leading global supplier of fall protection equipment, Kee Safety.
- Advising NorthEdge Capital on its investment in energy technology and data business Correla.
- Advising the management team on the secondary buyout of power generation and power distribution business Brush Group from Melrose plc, funded by One Equity Partners.
- Advising NorthEdge Capital on its investment in Bridge Farm Nurseries, the UK market-leading producer of ornamental plants, flowers and herbs.
- Advising Connection Capital on its investment in Brompton Technologies, a leading technology company focused on high-end processing products for LED video walls.
- Advising Paintbox Automotive, a supplier of painted exterior assemblies to luxury automotive margues, and its management team on the investment by BGF.

- Advising Inflexion Private Equity on its investment in global market-leading unified commerce platform, Flooid.
- Advising LDC on its investment in bespoke generator and uninterrupted power supply unit manufacturer Dale Power Solutions.
- Advising the management team on the MBO of Menzies Distribution from John Menzies Plc funded by Endless.
- Advising Connection Capital on its investment in 4Wood TV and Film, one of the UK's leading TV and film set design and build businesses.
- Advising the management team on the secondary buyout of Gardner Group, the UKheadquartered supplier of metallic aerostructure details, equipment and components funded by The Carlyle Group.

## **Credentials**

### **Education**

- College of Law, Chester, L.P.C., 1996
- University of Liverpool, LL.B., 1995

### **Admissions**

- Northern Ireland, 2020
- Republic of Ireland, 2020
- England and Wales, 1998

# Recognitions

- "Tom Durrant is extremely knowledgeable, but what makes Tom stand out particularly is his broad business knowledge and excellent experience of working in a multinational environment. This gives him an edge." *Legal 500* 2024
- "He's very calm and commercial; he takes a commercial eye to decision-making rather than simply making points of law." *Chambers UK* 2019
- "Tom is extremely knowledgeable and very commercial he has taken time to build a strong rapport with my team and understands our culture towards transactions." *Chambers UK* 2022
- "Tom Durrant possesses the right characteristics for a lead corporate lawyer, with a broad range
  of knowledge across all disciplines, a sense of fairness and what will work in the real world." Legal
  500 2019
- "With Tom, there is no ego, no house view, and he brings a genuinely collaborative approach to the deal process. It is refreshing to work with someone in Tom's position that genuinely focuses on the desired client outcome and makes a huge amount of effort to ensure that the process is good for all parties." *Legal 500* 2023
- "Ranked as a leading individual in both Legal 500 and Chambers UK

# **Expertise**

### **Services**

- Corporate
- Private Equity

# **About our firm**

One of the world's strongest integrated law firms, providing insight at the point where law, business and government meet. We deliver commercially focused business solutions by combining our legal, lobbying and political capabilities and invaluable connections on the ground to a diverse mix of clients, from long-established leading corporations to emerging businesses, startup visionaries and sovereign nations. More than 1,500 lawyers in over 40 offices across four continents provide unrivaled access to expertise.